Integrated Sales & DistributionApplication Systems



What is idas?

idas is an ERP (Enterprise Resource Planning) application that can be used for all the activities on a distribution company. This application has been developed since 2001. Until now continue to be refined in order to meet the business needs of the current distribution. Idas has been implemented on many famous distribution companies that have more than 200 branches (depo) and agents.

idas is developed using PROGRESS Software that can be implement with configuration Client/Server or N-tier (AppServer).

On client side (workstation) use Windows Operating System and on Database side can use: PROGRESS, ORACLE, SQL Server and ODBC with all platform, such as: Windows, Linux, AIX, Solaris, HP-UX, etc.

Idas is designed to be operated online and realtime. To reduce communication cost, idas can be operated batch (offline) on branch/depo and consolidate the data at "Proses Akhir Hari" (End of Day Process). Its means that head office still can guery offline branch/depo.

Why idas ?

Operational system for Indonesia distribution companies are different with other countries. On Indonesia has 2 type markets are modern market and traditional market.

For traditional market, a distribution company should have salesman for visit the customers and taking their orders Especially for rural area, the salesmen visit and bring sell good. Its called "Canvasing". idas can record all operational activities, from goods received from supplier (producer) to good sent to customers. This data can be used for analyze and control to optimize company operational activities.

Idas main features are:

- Adopted the concept of fast, accurate and excellent control
- Flexible for setting: menu, user, group user and authorize user
- Centralize or Distributed Warehouse

- Rupture area: change the sales area
- Combine (delete) customer
- Route for visit the customers, delivery goods and collect customer's AR
- Setting for Credit Limit based on customer or salesman, Purchase Credit limit based on week or amount, Purchase limit pickup per item based on quantity
- It is very easy for setting: promotion, quantity discount and Volume Discount
- Batch Number and Expired Date (FIFO)
- UOM items are : Big, Medium, Small
- UOM conversion to Customer's UOM
- Package Items (assembly)
- Set price for: Customer,. Group Customer (Key Account), Team, Site/Area, in & out of the island and effective for specified date
- Salesman can use Mobile Application, such as: Android Application

Who needs idas?

In the business competition is getting tougher as is today, distribution companies that can win competition is a company that can analyze all information quickly and accurately. After this, can make a good decision or determine regulation to support dynamic business distribution.

The information such as: distribution area coverage, availability of goods (especially fast moving item) in branch/depo and the usage of sales credit limit and purchasing goods each customers.

This information can be complex if it combined with a lot of branches/depo, a lot of items with many categories and thousands big customers and small customers. To get maximal result on record process, control and analyze for all information included all company operational activities in all divisions, so need an ERP application (software). With ERP Application, all information in a company is integrated between all resources or components and can be accessed simultaneously.

On the Based of fact above, the role of idas become indispensable by a distribution company in winning the competition against his business competitors.

Idas Modules ?

Idas application is consist of some modules that integrated between one to others.

- Inventory Module
- Canvassing and Taking Order Module
- Account Receivable Module
- Cash and Bank Module
- Account Payable Module (Optional)
- General Ledger Module (Optional)

Inventory Module

Mutation Out Warehouse **Opname Mutation In** Purchase Order (PO) Goods Expenditure Return Goods Warehouse Stock Opname Acceptance Good In Transit (GIT) BS Goods Destruction **Change Goods Status** Van Stock Opname **GIT Completion Delivery Order Print Variant Mutation Mobile Application Receipt of Goods** Goods Expenditure Confirmation **Change Package Goods Receipt of Goods** Status Confirmation Picking Goods Recap Warehouse Stock Report Goods Mutation Report Stock Audit Trail Report **GIT Stock Report** Mutation Recap Warehouse Opname Report Van Opname Report Goods Expenditure Confirmation Report

Canvassing Module

Stock Sales I

Booking Goods to Van

Booking Process

Additional Goods to Van

Goods Shipping to the van

Sales Document Manual Taking

Sales Invoice Entry

Sales Returns

Tukar Guling

Withdrawal of Goods Warranty & Container

Promostion Goods Shipping

Sample Goods Distribution

Daily Sales Report

Summary Daily Sales Report

Detail Sales Report

Promotion Goods and Money Report

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Withdrawal of Goods Warranty & Container Report

Manual Documents Usage Report

Over LKP Report

Double Bon Report

Van Stock Audit Trail Report

Taking Order Sales Module

Order Sales Promotion

Customer Order Form

Customer Order Form to Order Process

Mobile Application

Update Sales Order

Sales Returns

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Withdrawal of Goods Warranty

& Container

Update Shipped Delivery Order

Consignment Sales

Promostion Goods Shipping

Sample Goods Distribution

Daily Sales Report

Summary Daily Sales Report

Detailed Sales Report

Promotion Goods and Money Report

Withdrawal of Goods Warranty & Container Report

Manual Documents Usage Report

Over LKP Report

Double Bon Report

Van Stock Audit Trail Report

Authorized SPL Report

Expired SPL Report

Service Level Report

Customer Account Receivable Module

Cheque Giro Clear-Reserve Claim Cheque Giro Status **Customer Claim** Clear / Reserve Bad Debt Bukti Tagih **Transaction** Reject Cheque Giro Completion non-zero Contra Bon Transaction Settlement **Debit Note / Credit Note** mount Non-Bill **Transaction** Liquid Cheque Giro Rejection Mobile Application

Account Receivable Report

Bad Debt Report

Aging Receivable Report

Over LKP Report

Collection Receivable Report

Check Rejection & Settlement Report

Employee's Account Report

Analysis of Revenue Payments Report

Analysis of Outstanding Receivable Report

Cash Bank Module

Deposit Receipt

Petty Cash

Bank Deporsit

Bank Acc.

Cash

Contact Cash

Cash

Cash

Contact Cash

Cash

Cash

Contact Cash

Cash

Cash

Contact Cash

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Entry Cash Advance

Completion Cash Advance

Cash Opname

Operating Costs Report

Deposit Receipt Report

Bank Deposit Report

Cash Advance and Completion Report

Cash Opname Report

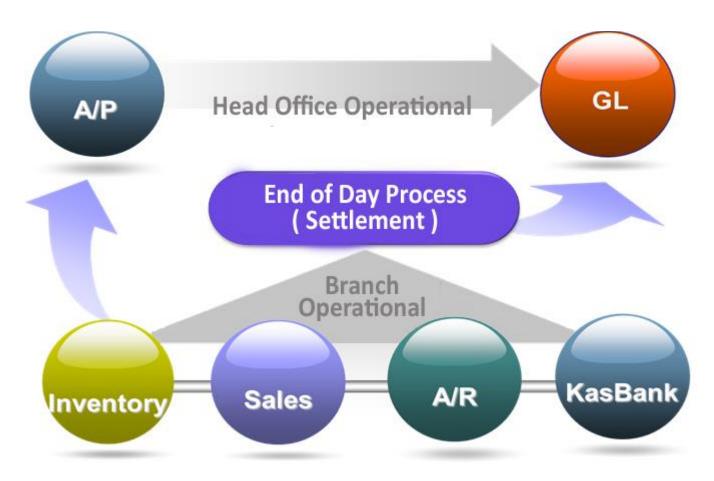
Summary Deposit Report

Cash Bank Mutation Report

Cost Budget & Realization Report

End of Day Process

End of Day Process, its called Settlement is a process that run on end of the day (closing day). This process will validate all transactions, such as: Sales, Inventory, payments receivable and Cash Bank and then to make sure that all transactions in that operational day are completely done and can entry transaction for next operational day.



Idas is developed by PT. Programa Reka Piranti, a IT Consultant company who has been started since 1989 by one of the founders Kalbe Farma and from beginning is designed as PROGRESS Software's sole distributor (www.progress.com) in Indonesia.

MORE For further information review can contact:

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